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## Contents

<b>1</b>	<b>Introduction</b>	<b>1</b>
<b>2</b>	<b>The Bayesian model</b>	<b>1</b>
2.1	Definitions . . . . .	1
2.2	Assumptions . . . . .	2
<b>3</b>	<b>Bayesian Nash Equilibrium</b>	<b>2</b>
3.1	Example: a BNE for a first-price auction . . . . .	2
<b>4</b>	<b>Price of anarchy for BNE</b>	<b>3</b>
4.1	Reminder of the proof method . . . . .	3
4.2	Main result . . . . .	4
<b>5</b>	<b>PoA in single-item first price auctions</b>	<b>5</b>

## 1 Introduction

Up till this point in the course we worked in the *full-information framework*, which assumes that each player knows the true valuations of all the other players. In this lecture we present the *Bayesian framework* which assumes that each players knows a distribution over the valuations of the other players, but does not know the realization of that distribution.

## 2 The Bayesian model

### 2.1 Definitions

Each player  $i$  has:

- A set  $T_i$  of potential types called the *type space*, from which his actual type  $t_i \in T_i$  is taken. The type of a player represents his preferences in the game. In the case of auctions, each player's type is his valuations over the items.

- A set  $A_i$  of potential actions for the player called the *action space*. In the case of auctions, the actions are the bids the players make.
- A strategy function  $\sigma_i : T_i \rightarrow A_i$  that determines what action a player will take given his type.

## 2.2 Assumptions

Each player  $i$  knows:

- His own type  $t_i$ .
- A prior distribution  $F$  over the types of all the players  $t = (t_1, \dots, t_n)$ . Hence, each player  $i$  has a posterior distribution  $F_{-i}|t_i$  over the types of the other players.

For example, consider the following distribution over the types of two players:

Pr	$t_1$	$t_2$
$\frac{1}{3}$	1	2
$\frac{1}{3}$	1	3
$\frac{1}{3}$	2	5

Assume that  $t_1 = 1$  and  $t_2 = 2$ . Then player 1 knows that his own type is 1, and therefore his posterior distribution over  $t_2$  is  $P(t_2 = 2|t_1 = 1) = P(t_2 = 3|t_1 = 1) = \frac{1}{2}$ .

As a special case, if  $F = F_1 \times \dots \times F_n$  is a product distribution such that  $t_i \sim F_i$  then  $F_{-i}|t_i = F_{-i}$  and so each player learns nothing about the other players' types from observing his own.

- In a Bayesian equilibrium (to be defined immediately), each player knows the full strategy profile  $\sigma = (\sigma_1, \dots, \sigma_n)$ . This induces a distribution  $\sigma_{-i}(t_{-i}|t_i)$  over the actions of the other players.

## 3 Bayesian Nash Equilibrium

**Definition.** A Bayesian Nash Equilibrium (BNE) is a strategy profile  $\sigma = (\sigma_1, \dots, \sigma_n)$  such that for every player  $i$  and every type  $t_i \in T_i$ , the strategy  $\sigma_i$  maximizes the expected utility of player  $i$  given  $t_i$ , i.e.:

$$\mathbb{E}_{t_{-i} \sim F_{-i}|t_i} \left[ u_i(\sigma_i(t_i), \sigma_{-i}(t_{-i})) \right]$$

### 3.1 Example: a BNE for a first-price auction

Consider a first-price auction with two players and a single item in which the players' valuations  $v_1, v_2$  are i.i.d  $U([0, 1])$ .

**Claim:**  $\sigma_1 = \frac{v_1}{2}$ ,  $\sigma_2 = \frac{v_2}{2}$  is a BNE.

**Note:** For concreteness, when discussing auctions we talk about player valuations  $v_i$  rather than player types  $t_i$ , and about player bids  $b_i$  rather than actions  $a_i$ .

**Proof:** For player 1,  $v_1$  is known and  $v_2 \sim U([0, 1])$ . Because  $\sigma_2 = \frac{v_2}{2}$ , it follows that  $b_2 \sim U([0, \frac{1}{2}])$ . Hence the expected utility of player 1 is:

$$\begin{aligned}\mathbb{E}_{v_2}[u_1(b_1)] &= 0 \cdot P(\text{player 1 loses}) + (v_1 - b_1) \cdot P(\text{player 1 wins}) = \\ &= (v_1 - b_1) \cdot P_{v_2}(b_1 > \frac{v_2}{2}) = (v_1 - b_1) \cdot \min\{2b_1, 1\}\end{aligned}$$

By taking the derivative, we can see that

$$\frac{v_1}{2} = \operatorname{argmax}_{b_1} \mathbb{E}_{v_2}[u_1(b_1)]$$

Thus, player 1 maximizes his expected utility by bidding  $b_1 = \frac{v_1}{2}$ , and a similar reasoning shows that the best response for player 2 is to bid  $b_2 = \frac{v_2}{2}$ . ■

**Note:** The seller's expected revenue in this auction would be  $\frac{1}{3}$ , because  $\mathbb{E}[\max\{v_1, v_2\}] = \frac{2}{3}$ , and the revenue is half that amount. Moreover, the seller's expected revenue in a second-price auction with the same two players would be  $\frac{1}{3}$  as well, because  $\mathbb{E}[\min\{v_1, v_2\}] = \frac{1}{3}$ , the bids are honest, and the revenue is the second-price. This is an example of a general result (that follows from Myerson's theorem).

## 4 Price of anarchy for BNE

In the previous lecture, we saw that in a second-price auction with submodular valuations, the PoA for NE that satisfy no-over-bidding (NOB) is at most 2.

### 4.1 Reminder of the proof method

Let  $b$  be a NOB NE. We define hypothetical deviations  $(b_1^*, \dots, b_n^*)$  (using the additive functions  $a_i^*$ ). Then:

$$\text{SW}(b) = \sum_{i=1}^n v_i(s_i(b)) \geq \sum_{i=1}^n u_i(b) \stackrel{(*)}{\geq} \sum_{i=1}^n u_i(b_i^*, b_{-i}) \stackrel{(**)}{\geq} \text{OPT} - \sum_{i=1}^n \sum_{j \in s_i(b)} b_{ij} \stackrel{(\star)}{\geq} \text{OPT} - \sum_{i=1}^n v_i(s_i(b))$$

And so

$$\text{SW}(b) \geq \frac{1}{2} \text{OPT}$$

where  $v_i$ ,  $u_i$  and  $s_i$  denote the valuation, utility and allocation of player  $i$  (respectively),  $(*)$  follows from  $b$  being a NE,  $(**)$  follows from the choice of  $b^*$  and  $(\star)$  follows from NOB. ■

We would like to generalize this result to BNE.

**Definition.** Let  $F$  be a prior distribution over the valuations of the players. The Bayesian Price of Anarchy (BPoA) with respect to  $F$  is

$$\text{BPoA}(F) = \frac{\mathbb{E}_{v \sim F}[\text{OPT}(v)]}{\inf_{\sigma \in \text{BNE}} \mathbb{E}_{v \sim F}[\text{SW}(\sigma(v))]}$$

## 4.2 Main result

From here on we will assume that the prior  $F$  is a product distribution  $F = F_1 \times \dots \times F_n$  such that  $v_i \sim F_i$  for all  $i$ .

**Theorem.** For every  $G$  a bayesian simultaneous second price auction, if  $\mathcal{F}$  the prior-distribution of  $G$  is a product distribution, and if the support of  $\mathcal{F}$  is contained in the set of all XOS functions, then for every bayesian Nash Equilibrium  $\sigma = (\sigma_1, \dots, \sigma_n)$  satisfying NOB it's true that:

$$\mathbb{E}_{V \sim \mathcal{F}}[SW(\sigma(V))] \geq \frac{1}{2} \mathbb{E}_{V \sim \mathcal{F}}[OPT(V)]$$

**Remark.** Simply put, it means that under the condition that our prior distribution is a product distribution, we get the same result as in a full information environment, which is an upper bound to the PoA of simultaneous second price auctions with XOS valuation functions.

**Remark.** It's clear that we can't expect to get a better result, since Full Information Environment can be seen a special case of Bayesian Environment where the distribution is degenerate, and we have seen that the same bound on PoA in full information environment is tight.

**Proof:** Let  $\sigma$  be some BNE. Let  $i$  be some player. We will define a deviation for  $i$  from the Equilibrium  $\sigma$  in the following way: We sample  $W_{-i} \sim \mathcal{F}_{-i}$ , now player  $i$  has a full valuation  $(v_i, W_{-i})$  since he obviously knows his own valuation. Given this complete valuation  $(v_i, W_{-i})$  we can define  $\sigma_i^*$  the deviation:

Let's mark  $S_i^*$  the package  $i$  gets under the optimal allocation, according to the sampled valuation  $(v_i, W_{-i})$ .  $\sigma_i^*(v_i)$  is a bidding vector  $b_i^* = (b_{i,1}^*, \dots, b_{i,m}^*)$  defined by:

- if  $j \in S_i^*$  then  $b_{i,j}^* = a_i^*(j)$  where  $a_i^*$  is an additive function derived from the fact that the valuation is XOS. (See the same proof for Full Information environment for explanation)
- if  $j \notin S_i^*$  then  $b_{i,j}^* = 0$

We mark  $\sigma_i^*(v_i) = b_i^*(v_i, W_{-i})$  since it's dependent on the sample  $W$ . Since  $\sigma$  is a BNE, player  $i$  can't benefit from any deviation, including  $\sigma_i^*$ :

$$\mathbb{E}_{V_{-i} \sim \mathcal{F}_{-i}}[u_i(\sigma(V))] \geq \mathbb{E}_{V_{-i} \sim \mathcal{F}_{-i}}[u_i(\sigma_i^*(V_i), \sigma_{-i}(V_{-i}))]$$

From the way we defined the deviation we get:

$$\mathbb{E}_{V_{-i} \sim \mathcal{F}_{-i}}[u_i(\sigma_i^*(v_i), \sigma_{-i}(v_{-i}))] = \mathbb{E}_{V_{-i} \sim \mathcal{F}_{-i}; W_{-i} \sim \mathcal{F}}[u_i(b_i^*(v_i, W_{-i}), \sigma_{-i}(v_{-i}))]$$

All of this analysis was done in the point of view of a single player:  $i$ . But  $v_i$  is also chosen at random by  $\mathcal{F}$  in the point of view of the mechanism designer. We can take expectancy over  $v_i$  as well. Since  $\mathcal{F}$  is a product distribution we get:

$$\mathbb{E}_{V \sim \mathcal{F}}[u_i(\sigma(V))] \geq \mathbb{E}_{V \sim \mathcal{F}; W \sim \mathcal{F}}[u_i(b_i^*(W), \sigma_{-i}(V_{-i}))]$$

Using the linearity of expectation we will sum this inequality over all players to get:

$$\mathbb{E}_{V \sim \mathcal{F}}[\sum_{i=1}^n u_i(\sigma(V))] \geq \mathbb{E}_{V \sim \mathcal{F}; W \sim \mathcal{F}}[\sum_{i=1}^n u_i(b_i^*(W), \sigma_{-i}(V_{-i}))]$$

Since  $b_i^*(W)$ , the deviation bid of  $i$ , was crafted in a very specific way, we know that:

$$\sum_{i=1}^n u_i(b_i^*(W), \sigma_{-i}(V_{-i})) \geq OPT(W) - \sum_{i=1}^n \sum_{j \in S_i} \sigma_i(V_i)_j$$

Where  $S_i$  is the package  $i$  would get from the allocation of the simultaneous second price mechanism, if everyone played according to the N.E  $\sigma$  and if the valuations were all according to  $V$  (See the same proof for full information environment for reference). Finally:

$$\begin{aligned} \mathbb{E}_{V \sim \mathcal{F}}[\sum_{i=1}^n u_i(\sigma(V))] &\geq \mathbb{E}_{V \sim \mathcal{F}; W \sim \mathcal{F}}[OPT(W) - \sum_{i=1}^n \sum_{j \in S_i} \sigma_i(V_i)_j] \\ \mathbb{E}_{V \sim \mathcal{F}}[\sum_{i=1}^n u_i(\sigma(V))] &\geq \mathbb{E}_{W \sim \mathcal{F}}[OPT(W)] - \sum_{i=1}^n \mathbb{E}_{V \sim \mathcal{F}}[\sum_{j \in S_i} \sigma_i(V_i)_j] \end{aligned}$$

Since  $\sigma$  the Nash Equilibrium upholds no-overbidding we know that:

$$V_i(S_i) \geq \sum_{j \in S_i} \sigma_i(V_i)_j$$

Moreover, since all the prices are non-negative, it's clear that

$$\mathbb{E}_{V \sim \mathcal{F}}[SW(\sigma(V))] \geq \mathbb{E}_{V \sim \mathcal{F}}[\sum_{i=1}^n u_i(\sigma(V))]$$

And so all together we get:

$$\begin{aligned} \mathbb{E}_{V \sim \mathcal{F}}[SW(\sigma(V))] &\geq \mathbb{E}_{W \sim \mathcal{F}}[OPT(W)] - \sum_{i=1}^n \mathbb{E}_{V \sim \mathcal{F}}[V_i(S_i)] \\ \mathbb{E}_{V \sim \mathcal{F}}[SW(\sigma(V))] &\geq \mathbb{E}_{W \sim \mathcal{F}}[OPT(W)] - \mathbb{E}_{V \sim \mathcal{F}}[\sum_{i=1}^n V_i(S_i)] \\ 2\mathbb{E}_{V \sim \mathcal{F}}[SW(\sigma(V))] &\geq \mathbb{E}_{W \sim \mathcal{F}}[OPT(W)] \end{aligned}$$

The left hand side is twice the expected SW of some BNE, and right hand side is the expected value of the optimal allocation. Since  $\sigma$  is an arbitrary BNE, we get our bound for BPoA. ■

**Remark.** In the full-information framework we proved that if for every profile  $v$  there exist bids  $b_1^*, \dots, b_n^*$  such that:

$$\sum_{i=1}^n u_i(b_i^*, b_{-i}) \geq \lambda * OPT(v) - \mu * \sum_{i=1}^n p_i(b)$$

Then:

$$PoA \leq \frac{\lambda}{1+\mu}$$

Using the "sample trick" of the last theorem's proof, we get the same result for BNE

## 5 PoA in single-item first price auctions

Our objective is getting an upper bound for the price of anarchy in first price auctions. In this lesson we cover a bound for pure N.E.

**Remark.** In a single-item second price auction, for every valuation profile  $v$ ,

there exist bids  $b_1^*, \dots, b_n^*$  such that:  $\sum_{i=1}^n u_i(b_i^*, b_{-i}) \geq \max_{i=1}^n v_i - \max_{i=1}^n b_i$

We would like to get a similar connection in first price auctions in order to get our bound.

**Lemma.** In a first price auction, if the highest bidder bids  $b_i^* = \frac{v_i}{2}$ , and then rest of the bidders bid  $b_i^* = 0$  then:

$$(*) \sum_{i=1}^n u_i(b_i^*, b_{-i}) \geq \frac{1}{2} \max_{i=1}^n v_i - \max_{i=1}^n b_i$$

**Proof:** We will divide our proof into two cases:

- If  $\frac{1}{2} \max_{i=1}^n v_i - \max_{i=1}^n b_i < 0$ , then since for every player  $i$ ,  $u_i(b_i^*, b_{-i}) \geq 0$ , we get that  $(*)$  holds.
- Otherwise  $\frac{1}{2} \max_{i=1}^n v_i > \max_{i=1}^n b_i$ ,  
 let  $i^* = \operatorname{argmax} v_i$ ,  $i^*$  wins the auction, yielding utility  $\frac{1}{2} v_{i^*} \geq \frac{1}{2} v_{i^*} - \max_{i=1}^n b_i$ .  
 This verifies  $(*)$ .

■

**Corollary.** Every pure Nash equilibrium of a first-price single item auction has SW of at least  $\frac{1}{2}$  of OPT.

**Remark.** It can be shown that each pure NE of a first price auction has optimal SW.

**Proof of corollary:** Let  $v_i(b)$  be the SW contributed by player  $i$  in the outcome of the profile  $b$ , and let  $p_i(b)$  be  $i$ 's payment and  $u_i(b) = v_i(b) - p_i(b)$  his utility.

Then the following holds:

$$\sum_{i=1}^n v_i(b) = \sum_{i=1}^n u_i(b) + \sum_{i=1}^n p_i(b) \geq \sum_{i=1}^n u_i(b_i^*, b_{-i}) + \max_i b_i \geq \frac{1}{2} \max_i v_i - \max_i b_i + \max_i b_i = \frac{1}{2} \max_i v_i$$

■